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山东省商务厅

Department of Commerce of Shandong Province

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Wu Jianguo, director of the foreign investment and economic cooperation department, communicated with netizens

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Since 2023, under the strong leadership of the party group of the Department, the Foreign Economic Affairs Office has fully implemented the spirit of the 20th National Congress of the Communist Party of China, made full use of both domestic and international resources and markets, actively participated in international division of labor and cooperation, and promoted "going out" to drive the improvement of the level of international investment cooperation and speeding up the international practices, providing strong support for our province to integrate into the new development pattern and smooth the domestic and international dual cycles. From January to April this year, the actual foreign investment was 3 billion US dollars, an increase of 13.1% year-on-year; the total amount of contracted projects was 2.85 billion US dollars, a year-on-year increase of 9.6%; 9,650 labor services dispatched abroad, a year-on-year increase of 34.7%. The actual foreign investment, the total amount of foreign contracted projects, and the number of dispatched labor services rank third, second, and first in the country respectively.

1. Main achievements

(1) Strengthen the cultivation of the main body and enhance the ability of enterprises to go transnationally. In accordance with the requirements of the "Three-Year Action Plan for Cultivation of Local Multinational Companies in Shandong Province" and "Several Measures to Encourage Overseas Mergers and Acquisitions to Return to the Construction of Industrial Parks" and c

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carried out the cultivation and identification of local multinational companies, and identified 10 multinational companies in Shandong Province and 25 key cultivation enterprises for local multinational companies in Shandong Province.

(2) Strengthen coordination services and follow up key foreign investment projects in Shandong. Establish the province's key foreign investment enterprises and major project work ledger, assign dedicated personnel to implement dynamic management of the ledgers, and regularly schedule the projects and difficulties encountered by enterprises. Maintain close communication with the relevant Department of the Ministry of Commerce and relevant provincial departments, and actively promote the implementation of Haohua Tire Vietnam Project, Nanshan Aluminum Indonesia Electrolytic Aluminum Project and other projects. At present, Haohua Tire Vietnam Project has successfully completed. From January to April this year, the province has registered 26 projects totaling US\$5 million, an increase of 69.2% year-on-year compared to the same period last year, with a total project value of US\$660 million, an increase of 69.2% year-on-year.

(3) Promote international production capacity cooperation and facility interconnection, and actively participate in the joint construction of the "Belt and Road" with high quality. Support enterprises to actively promote international production capacity cooperation in the green and low-carbon fields of countries along the "Belt and Road", and actively coordinate and handle disputes between Shandong Lingshan Electric Power Construction Company in Serbia. Actively promote enterprises to undertake contracted projects. Among them, Shandong Electric Power Construction Company No. 3 successfully won the bid for the 3A independent seawater desalination project in Jubail, Saudi Arabia, with a contract value of 530 million US dollars; Jereh Petroleum Company successfully won the bid for the Jurassic period oil project of Witt Crude Oil Company, with a contract value of 200 million US dollars. From January to April this year, the province's actual foreign investment in countries along the "Belt and Road" was US\$1.25 billion, an increase of 6% year-on-year, accounting for 24.6%; the value of newly signed contracted projects in countries along the "Belt and Road" was US\$1.25 billion, an increase of 42.1% year-on-year, accounting for 42.1%; the completed turnover was US\$1.84 billion, an increase of 64.4% year-on-year, accounting for 64.4%.

(4) Build a cooperation platform to explore emerging markets for foreign investment. The Joint American Industrial Group held a seminar on investment environment and policy in Myanmar, and invited enterprises to participate in an investment policy briefing in Thailand, and deeply explore the Myanmar investment cooperation market. Continue to deepen the cooperation between Shandong and Myanmar.

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speeches for experience exchange and docking cooperation projects. Organize economic delegations to visit Greece, Spain, and Portugal, carry out economic and trade exchanges in the fields of promoting two-way investment between Shandong and the three countries, call for third market of contracted projects, and trade import and export, hold economic and trade matchmaking meetings between Shandong and the three countries, and promote Shandong Group, Qingdao Port Group and other key foreign investment cooperation enterprises in cooperation with enterprises of the three countries in areas such as trade, investment, and infrastructure construction to achieve mutual benefit and win-win results.

(5) Strengthen docking and exchanges, and promote the stable and orderly development of labor services. In cooperation with the Heze Municipal Government, the Shandong Provincial Service Cooperation Helps Rural Revitalization and the First Secretary's "Double Joint Cooperation Promotion Conference was held in Dongming County, Heze City, and a foreign labor service docking exchange platform was built for Qianjian Village in the Yellow River Beach District to dispatch of labor services to help the rural revitalization of Qilu. Strengthen cooperation with colleges, organize Weihai Wanfang Talent Cooperation Co., Ltd., Shandong Lianqiao International Cooperation Co., Ltd. and other key foreign labor service cooperation companies in the province. Heze Vocational College, Heze College, Heze Medical College, Dongming Advanced Character School to carry out overseas employment policy and project promotion activities, and reserve for overseas dispatch in our province. Strengthen the connection with the Cooperation Department of Ministry of Commerce and the China International Contractors Chamber of Commerce, guide Urban Construction Vocational College to carry out the construction worker skills test of construction labor cooperation project, and orderly promote the third phase of the China-Is labor cooperation.

(6) Serve the overall situation of the country's diplomacy and actively undertake foreign aid projects. Guide enterprises to actively apply for foreign aid project implementation qualification. Shandong Provincial Construction Engineering Group and Jinan Fourth Construction Group have obtained approval for foreign aid project qualifications. As of April this year, there are 22 foreign aid projects in our province. Support enterprises to actively apply for foreign aid projects. From January to June, the province has undertaken 4 new foreign aid projects. Enterprises in the province were organized

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(7) Coordinate development and security, and strengthen overseas risk prevention. Conscientiously implement the overall national security concept, strengthen the control of foreign investment cooperation, and strictly prohibit enterprises from conducting cooperation business in high-risk areas, so as to ensure that "dangerous places will not go, dangerous places will not go." Promote the safety early warning work of overseas investment and cooperation and push early warning information on overseas risk prevention and control to enterprises in a timely manner. Pay close attention to the high-risk national security situation in overseas cooperation in Ukraine, Congo (Kinshasa), Sri Lanka, and Sudan. In response to emergencies, immediately sorted out and summarized the information of enterprises and personnel in a timely manner, guided the orderly evacuation of enterprises and personnel to ensure the safety of our people. Held a training class for improving the international operation capabilities of foreign cooperation enterprises in the province, and invited relevant experts from the International Economic Cooperation Research Institute of the Ministry of Commerce, the Provincial Department, and Beijing Junhe Law Firm to give lectures on the improvement of enterprises' operation capabilities, overseas security risk prevention, citizens' overseas personal safety, and overseas compliance operations of enterprises, so as to improve the ability of enterprises to handle emergencies. Improve service functions such as the going global public information service platform and the return investment platform, publish early warning information in a timely manner, and improve risk service levels.

2. Next step work plan

(1) Deepen the cultivation of foreign investment entities. Adhere to supporting the big, the strong, continue to cultivate local multinational companies in Shandong, guide and support them to carry out cross-border mergers and acquisitions around market, technology, talent, and other elements, continue to optimize the allocation of global resource elements, and enhance the competitiveness of enterprises and transnational operation capabilities. Grasp the reserves of investment and cooperation projects, regularly schedule the progress of projects, help solve problems and demands in a timely manner, and promote the implementation of major foreign investment projects. Guide and encourage overseas mergers and acquisitions to drive the return of investment management, and talents to development, and support leading enterprises to return investment elements after overseas mergers and acquisitions to help industrial upgrading and development.

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Low-Carbon, and High-quality Development", deepen international cooperation in green technologies, equipment, services, and infrastructure, support enterprises in expanding production capacity cooperation such as "Belt and Road" new energy, guide foreign contracting companies to accelerate green and low-carbon transformation, and build a number of infrastructure projects and clean energy projects in countries along the route. Strengthen development, promote enterprises to improve their international layout, establish overseas production bases, and support enterprises to carry out important resources and energy back

(3) Build a high-quality development and cooperation platform. Continue to deepen cooperation between Shandong and central enterprises, jointly hold the 2023 China Foreign Contracting Investment Cooperation Conference and the 10th Shandong-central enterprises Economic Cooperation Matchmaking Meeting with the China International Contractors Association, deepen cooperation between Shandong and central enterprises in the fields of international capacity and resource cooperation and development, foreign contracted projects and international project investment and financing, engineering equipment and material supply. Encourage Shandong enterprises and central enterprises to jointly explore overseas markets. Hold the development of overseas economic and trade cooperation zones and the docking exchange of international production capacity cooperation, carry out policy presentations and cooperation between enterprises to jointly expand overseas markets and integrate into the dual cycle, help overseas trade cooperation zones integrate with overseas investment, foreign contracted projects, and build warehouses for cross-border e-commerce, and promote the upgrading and upgrading of overseas trade cooperation zones.

(4) Take multiple measures to promote the development of overseas labor service business. Strengthen the docking with nine cities along the Yellow River and Gansu, Shanxi and other provinces, recruit overseas labor resources, and help rural revitalization. Strengthen the docking and cooperation with the Cooperation Department of the Ministry of Commerce and the China Chamber of International Contractors, orderly promote China-Israel construction labor service cooperation, continuously expand the scale of high-end labor service overseas. Promote enterprise cooperation with vocational colleges and central enterprises, and actively expand overseas channels. Strengthen cooperation with public security, foreign affairs offices, market supervision

(5) Strengthening service guarantees to prevent and defuse risks. Coordinate developr and strictly manage foreign investment and cooperation projects. Guide enterprises to impr security risk prevention and control mechanism, further consolidate the main responsibility their business operations in countries along the "Belt and Road". Improve service functions information service platform for going global and the risk protection platform for going gl enhance information push services and risk prevention and early warning capabilities.

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